

## HOW MUCH DOES THIS REALLY COST?

**Option 1- Rent through Quinlan & Fabish- our preferred instrument vendor.  
Visit [www.qandf.com](http://www.qandf.com) to rent on-line or call 1-800-63-SOUSA.**

### **1. Rent your instrument**

#### **Initial Instrument Rental Cost through Q & F (this covers the FIRST FOUR MONTHS!)**

- \*\$72.00 initial payment for flute, clarinet, trumpet, trombone, bell kit
- \*\$119.00 initial payment for oboe and alto saxophone
- \*\$149.00 initial payment for euphonium (talk to the Q&F about lower cost options)
- \*\$69.00 initial payment for violin or viola
- \*\$99.00 initial payment for cello
- \*156.00 initial payment for string bass

Quinlan & Fabish offers a rent to own program for instrument rental.

The introductory period covers four months.

This introductory price also ***includes Maintenance and Replacement Coverage.***

### **2. Purchase the method book: Essential Elements 2000**

Books range from \$9.99- \$16.99 in price depending on the instrument.

### **3. Additional Supply Costs**

We have asked Quinlan & Fabish to start all of our students out right with the tools they need for learning an instrument. The exact items differ by instrument but might include valve oil, a box of reeds, a swab to clean out the inside of the instrument, rosin, etc. Your instrument will not work without these items, so please purchase them now.

### **4. *Monthly payments will begin four months after the initial rental payment and continue until the instrument is paid off.*** (There is a discount offered for paying the instrument off early.)

- \* \$35.00 a month for flute, clarinet, trumpet, trombone and bell kit
- \* \$49.00 a month for oboe and alto saxophone
- \* \$59.00 a month for euphonium
- \* \$23.00 a month for violin or viola
- \* \$33.00 a month for cello
- \* \$59.00 a month for euphonium

The rent-to-own program works differently for band and orchestral instruments. Please talk to the Quinlan & Fabish representatives if you need information about the long term/payoff costs of your instrument.

Please do NOT let cost be a factor on whether or not you can afford band. Quinlan & Fabish offers many different brand names for many different budgets. Please ask them to recommend an instrument based on your needs. Please note: the monthly cost will be the same, but the difference will be in the overall long-term cost of the instrument.

**1-800-63-SOUSA or visit [www.qandf.com](http://www.qandf.com)**

(Turn this page over for more options in obtaining an instrument.)

## **Option 2- Use an instrument YOU ALREADY OWN or acquire one on your own through a friend or other source.**

Please note: You get what you pay for. A better instrument will last longer and play better. A cheap, poorly made instrument may not even last a single year and music stores will not fix it. Choosing a good brand name is as important when buying an instrument as it is when buying any valuable item. The brand name is usually a good indicator of overall quality, including how well the instrument will last over time, its ease of play, its tone quality, and the eventual resale value of the instrument. When obtaining an instrument, if you are not sure if the instrument you are considering purchasing is a good choice, please ask Mrs. Brown! Good instruments are not the cheapest, but you will save money in the long run.

\*If you rent from a store other than Quinlan & Fabish, purchase an instrument on your own or are using your own instrument, **you will need to purchase the Essential Elements 2000 book and supplies** as indicated on the previous page (#2 and #3).

---

## **Option 3- Pay a one time yearly fee and borrow a school-owned instrument.**

Limited band and orchestra instruments are available for students to use each year.

You must pay a yearly, one-time fee of \$40.00 to use the instrument.

The \$40 fee will pay for you to use an Essential Elements book and will cover the supplies you will need for your instruments. (reeds, oil, spit swab, rosin, etc.) The fee will also help off-set the cost of cleaning, maintenance and repair when needed.

Since we only have a limited number of school-owned instruments, they will be given out on a first come, first serve basis. Please fill out the attached form and return it as soon as possible.

---

If you have any questions, please do not hesitate to email or call.

Thanks!  
Mrs. Brown

abrown@careeracademysb.com #574-299-9800

**CASB: School Owned Instrument Contract 2015-2016**

School-owned instruments, when available, are provided to students on a first come, first serve basis. The number of instruments available each year differs as does the types of instruments available. Before filling out this request for a school-owned instrument, please make sure that purchasing or renting an instrument is not a viable option. Music stores, such as Quinlan & Fabish, can offer you a quality instrument for a reasonable monthly cost that can end up being yours forever. A school-owned instrument must be returned at the end of each school year.

All individuals using school-owned instruments are responsible for taking proper care of their instrument. *All repairs required as a result of student neglect, misuse, or abuse will be paid by the student/parent. If the instrument is lost, the student/parent is responsible for paying the instrument's value in full. The typical cost to replace an instrument is between \$800-\$1400.*

**To use a school owned instrument, you must pay a one-time \$40 fee for each year the instrument is used.** This money will allow you to use an instrument and a book and you will be given the necessary supplies for that instrument as needed. At the end of the year, the instrument and book must be returned for summer cleaning and maintenance. Your \$40.00 can be paid with cash or you can make a check out to "Career Academy South Bend". Requests will be handled on a first come first serve basis

Use of the school instrument may be discontinued due to the following reasons:

1. Poor attendance to rehearsals and/or concerts
2. Insufficient effort
3. Not performing regular maintenance (using spit swab, oiling valves, etc.)
4. Mishandling or abusive treatment of instrument

Student's Name: \_\_\_\_\_ Grade: 6 7 8 9 10 11 12

Instrument Desired:

1st Choice: \_\_\_\_\_ 2nd Choice: \_\_\_\_\_ 3rd Choice: \_\_\_\_\_

Parent Signature \_\_\_\_\_

Parent Phone \_\_\_\_\_

Parent Email \_\_\_\_\_

Student Signature \_\_\_\_\_

**\$40 cash or check must be returned with this form.**

Thank you!

~ Mrs. Brown ~

[abrown@careeracademysb.com](mailto:abrown@careeracademysb.com) #574-299-9800 x174